Message Text

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70

ACTION EUR-12

INFO OCT-01 ISO-00 ACDA-07 CIAE-00 INR-07 IO-13 L-03

NSAE-00 NSC-05 EB-07 NRC-05 OES-06 DODE-00 ERDA-05

FEA-01 PM-04 SAM-01 COME-00 /077 W ----- 078536

R 171748Z SEP 76

FM AMEMBASSY MADRID TO SECSTATE WASHDC 7190 INFO AMEMBASSY PARIS

LIMITED OFFICIAL USE MADRID 7101

E.O. 11652: N/A TAGS: ETRD, SP, FR

SUBJ: FRENCH INTEREST IN NUCLEAR POWER REACTOR SALES TO SPAIN

REF: STATE 227278

- 1. WE HAD EARLIER HEARD SIMILAR STORY FROM LOCAL WESTINGHOUSE REPRESENTATIVES. EMBOFF SOUGHT APPOINTMENT WITH DIRECTOR GENERAL OF ENERGY WHOM WESTINGHOUSE THOUGHT WAS KEY MAN IN SITUATION BUT WE WERE INFORMED HE WOULD BE OUT OF THE COUNTRY UNTIL NEXT WEEK.
- 2. CHARGE TODAY SAW SUBSECRETARY OF INDUSTRY, INFORMED HIM OF WHAT WE HAD HEARD FROM WESTINGHOUSE AND ASKED HIS COMMENTS. HE REPLIED THAT AS FAR AS HE WAS AWARE THERE WERE NO PLANS TO CHANGE THE CURRENT ARRANGEMTNS WITH WESTINGHOUSE AND THAT HE PROBABLY WOULD KNOW IF THIS INTENDED. CHARGE NOTED THAT TO ALTER THE ARRANGEMENTS AFTER WESTINGHOUSE HAD GONE THIS FAR IN GOOD FAITH WOULD BE AN "UNUSUAL" PROCEDURE. HE EXPLAINED ALSO THAT THE EXIM BANK HAD MADE SUBSTANTIAL CONCESSIONS TO PUT TOGETHER A VERY ATTRACTIVE FINANCING PACKAGE AND WOULD BE HARD PUT TO UNDERSTAND WHY THE SPANISH HAD DECIDED AT THE LAST MINUTE TO LOOK ELESWHERE. THE UNDER SECRETARY SUGGESTED LIMITED OFFICIAL USE

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THAT THE EMBASSY ALSO SEE THE DIRECTOR GENERAL OF ENERGY,

AND WE WILL CONTINUE OUR EFFORTS TO DO SO.

3. WE WILL STAY IN TOUCH WITH LOCAL WESTINGHOUSE OFFICIALS, TO WHOM ABOVE INFORMATION HAS BEEN GIVEN, AND WILL MAKE WHATEVER FURTHER REPRESENTATIONS APPEAR WARRANTED. EATON

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Message Attributes

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